



Improving Clinical Trial Outcomes

How can we generate reliable data in clinical trials?

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Autumn, 2020

# Introduction

- Developing new therapeutics requires an accurate and reliable method to measure their efficacy – i.e. reliable clinical trials
- Regulatory guidance (FDA, 2013; ICH 2016; ICH 2019) requires sponsors to take action to ensure the reliability of clinical trial

results

This guideline has been amended to encourage implementation of improved and more efficient approaches to clinical trial design, conduct, oversight, recording and reporting while continuing to ensure human subject protection and **reliability of trial results.**”

- No guidance documents define reliability or provide clear direction on how to achieve it

# Why did my trial fail?



- CONSEQUENCES OF FAILED TRIALS
- Need to repeat studies
  - Massive waste of resources
  - Premature death of programs
  - Exposure of human subjects to risk without gaining scientific knowledge

## Reliability:

the quality of being trustworthy or of performing consistently well

# What is reliability in science?

**Reliability**

How close repeated measurements are to each other



Accurate, reliable



Accurate, unreliable

**Accuracy**

How close a measurement is to the true value



Inaccurate, reliable

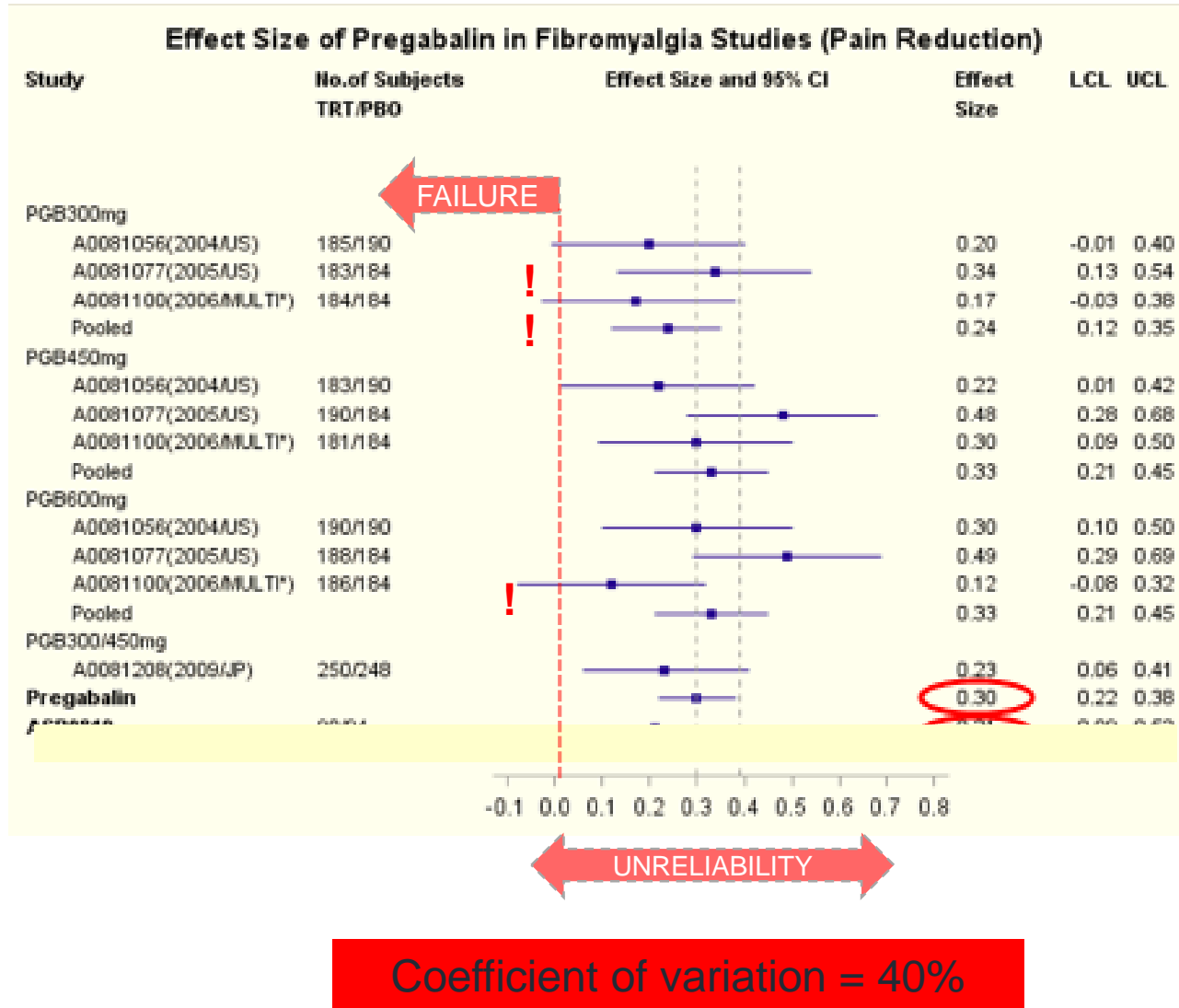


Inaccurate, unreliable

# Accuracy and reliability can be applied to:

- A method for conducting clinical trials
  - Dental pain studies
  - Dental pain studies at a specific site
- The results of a specific trial
  - The results of this study were accurate (close to accepted standard)
  - Reliability is undefined with respect to a single result
- The results of a group of trials
  - The results of dental pain studies performed by Al Sunshine were reliable
  - The results of lamotrigine studies in PDN studies were not reliable
- The performance of critical procedures in a trial
  - This assessment is being performed reliably
  - The results of these assessments are accurate
  - This activity is being performed consistently (e.g. medication adherence)
- Assay sensitivity
  - Differentiation in a trial between active and control
  - Indirect measure of accuracy and reliability of study methods

# Clinical trials are unreliable and have a high failure risk



- Pregabalin is FDA-approved for fibromyalgia and represented in all treatment guidelines
- Observed effect sizes in similar studies ranged from 0.12 to 0.48
- 3/10 studies failed (slipped below  $p < .05$ )
- The coefficient of variation of this set of studies is 40% - unacceptable in any other area
- Failure is common: 53% of Phase 3 trials fail to confirm efficacy observed in Phase 2

A speedometer with a CoV of 40%:

True speed  
55 mph

40 mph

30 mph



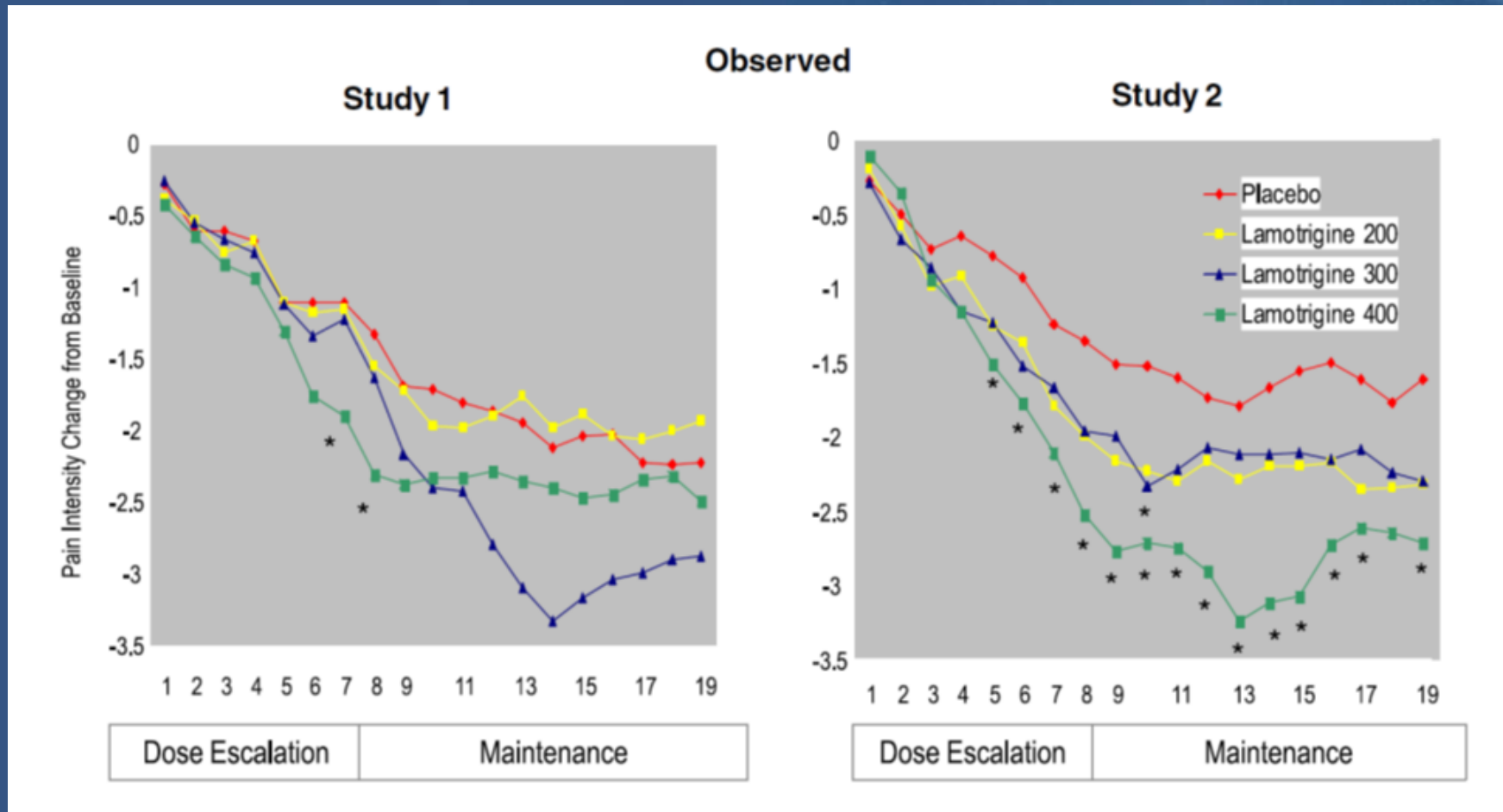
80 mph

50 mph

70 mph



# Replicate trials often do not replicate



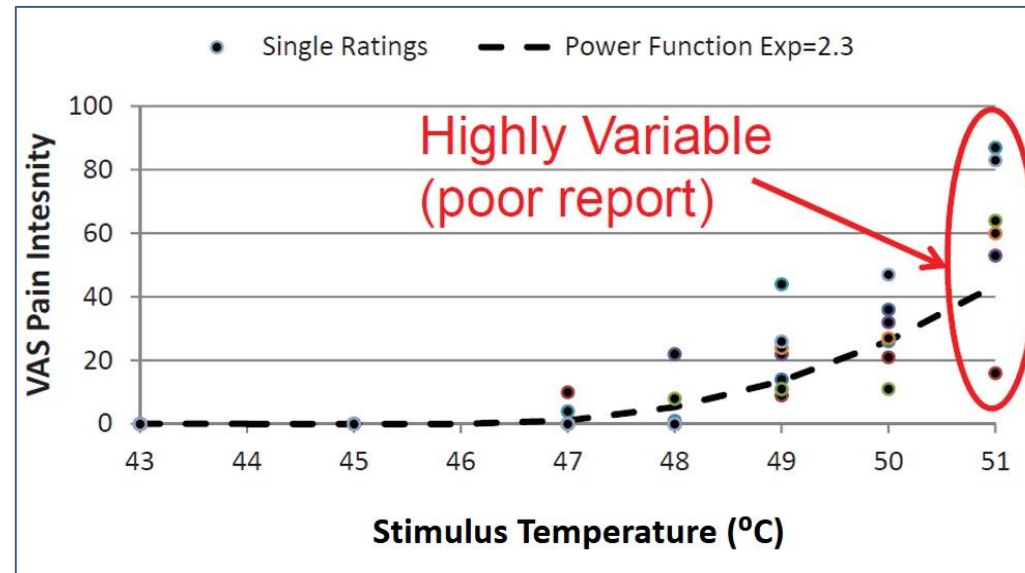
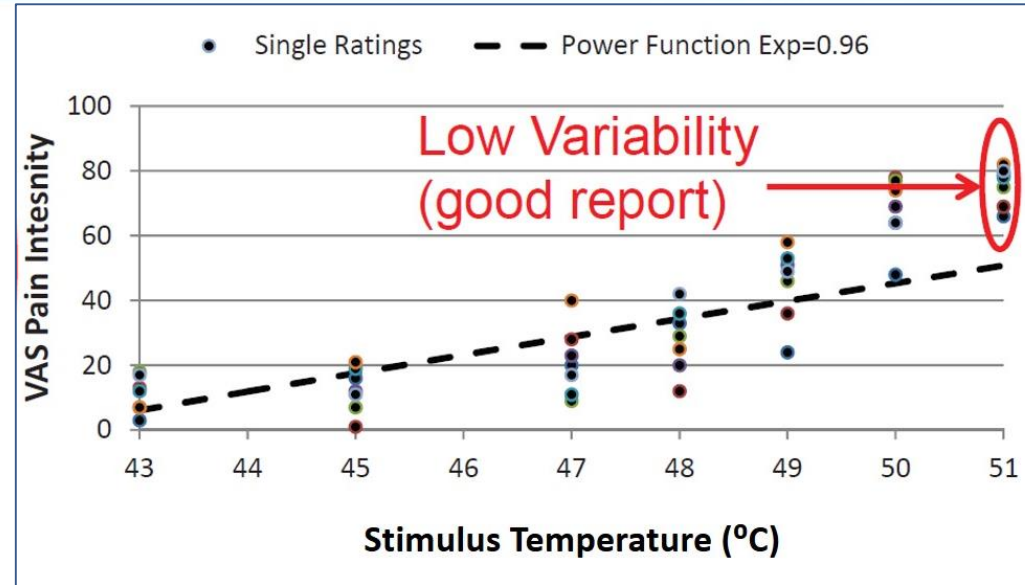
# Why are clinical trials unreliable and prone to failure?



The reliability of clinical trials is determined by the reliability of “critical procedures” in the trials

- Reporting pain accurately
- Setting level of expectation
- Adherence to study & rescue medication
- Compliance with diaries
- Performing diagnostic assessments
- Consistent study conduct across sites

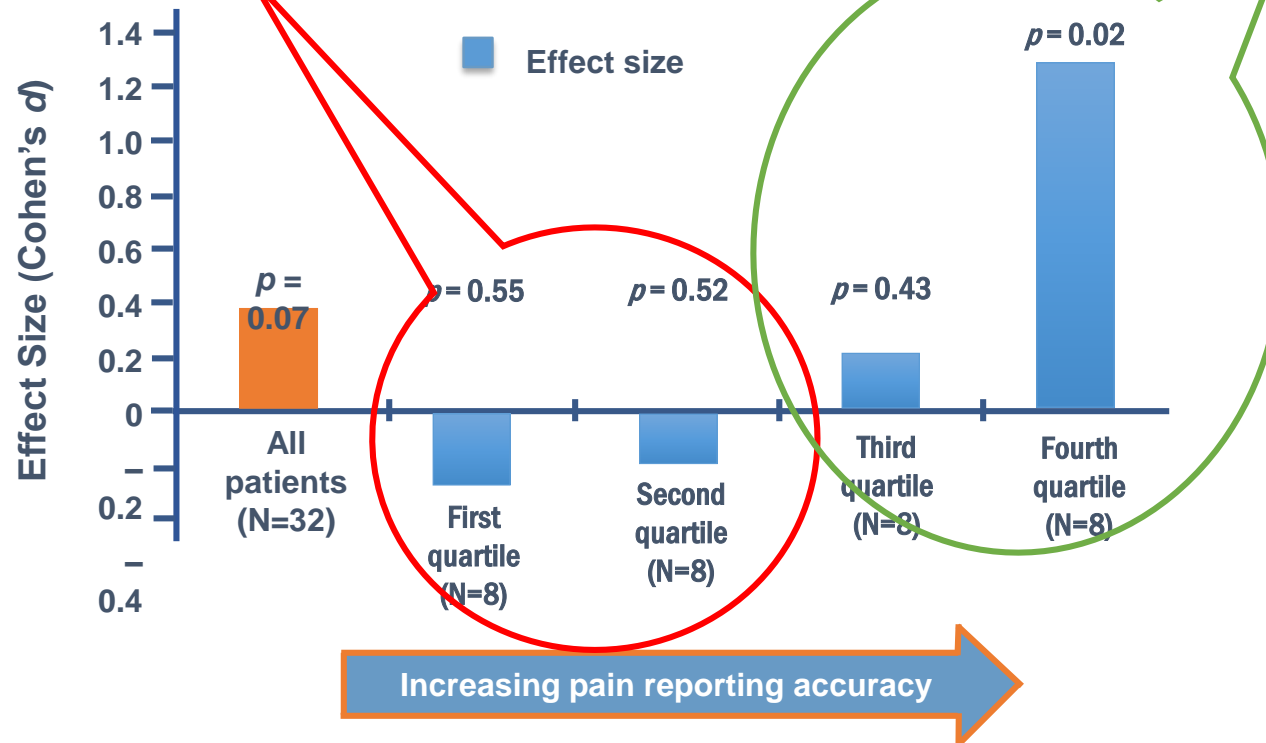
# Consistency of Pain Reporting Varies from Person to Person: An Experimental Paradigm



# Poor Pain Reporters Cannot Differentiate Naproxen from Placebo

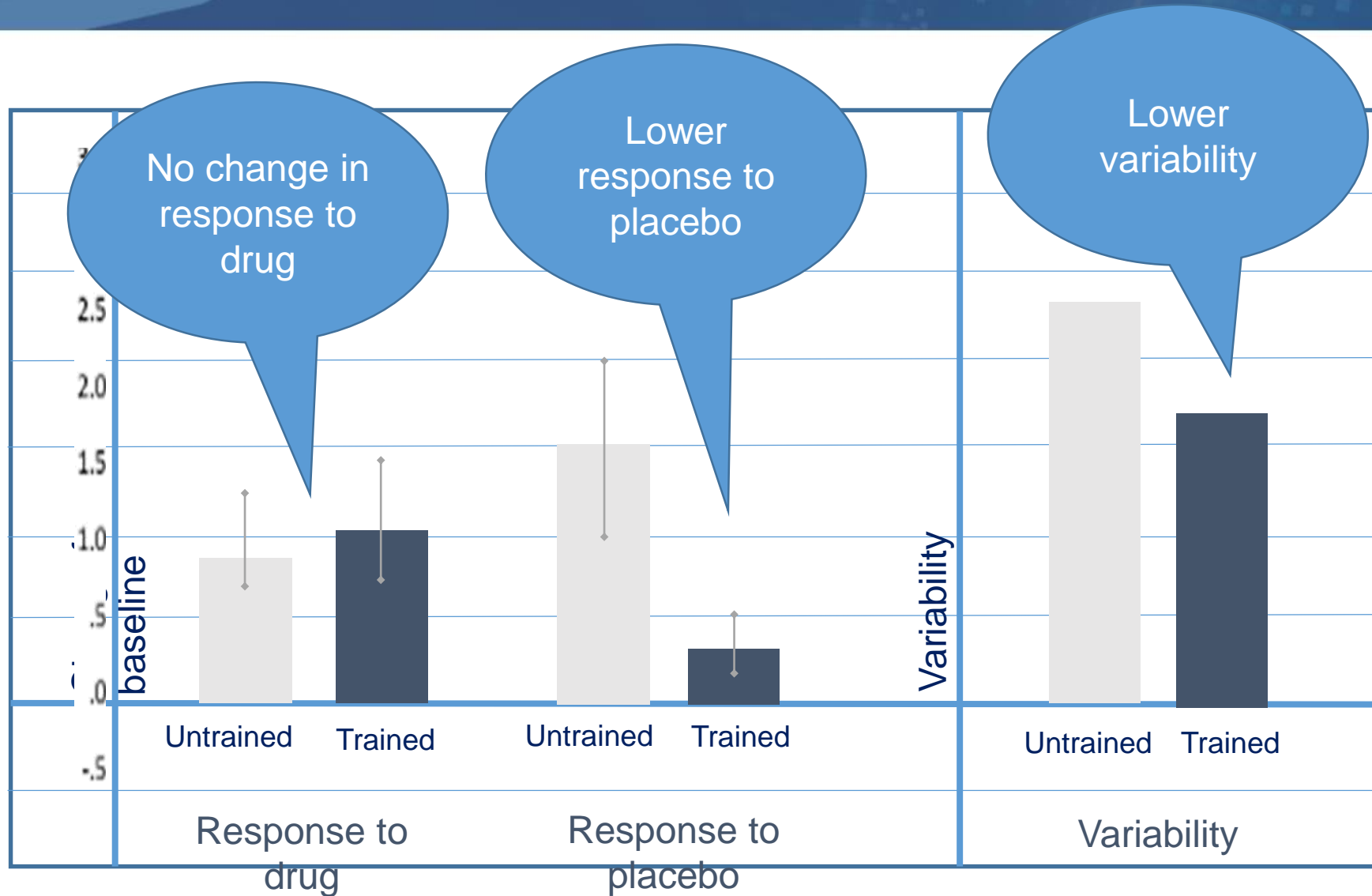
Poor pain reporters:  
Drug no better than  
placebo

Good pain reporters:  
Drug beats placebo





# Training improves pain reporting accuracy (and decreases placebo response)



# Accurate Pain Reporting Training: Basic Principles



## Reporting Your Pain

What you need to know for this clinical research study

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Version 4.2 02 MAR 2017



## Accuracy

Mindfully report the most accurate, precise report of your pain every time



## Consistency

- Use the pain scale the same way every time



## Open-Mindedness

- Don't be biased by expectations about your pain



## Specificity

- Answer the question being asked: location of pain, recall period, pain aspect, etc.

# Training Focuses Patients on How to Use the Pain Scales

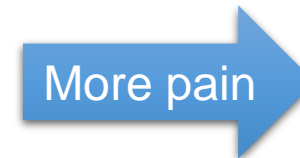
In this trial, patients will be asked to describe their average and worst pain due to diabetic neuropathy by picking a number from 0 to 10.

For example:

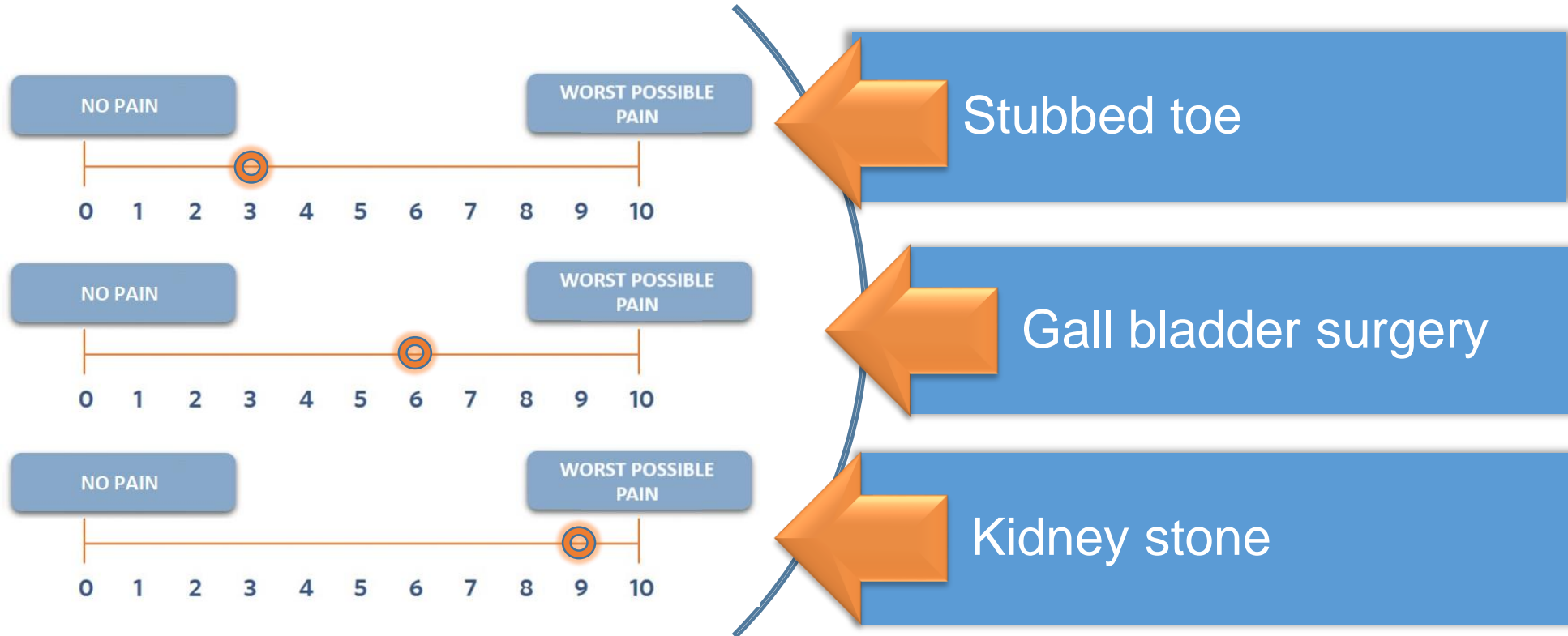
“Please rate your pain due to diabetic neuropathy by selecting the number that best describes your pain on the average in the last 24 hours.”



11-point, 0-10 NRS scale



# Training Provides Opportunities to Practice Pain Reporting



Patients should refer to their 3, 6, and 9 scores whenever they rate their pain in order to achieve consistency and accuracy.

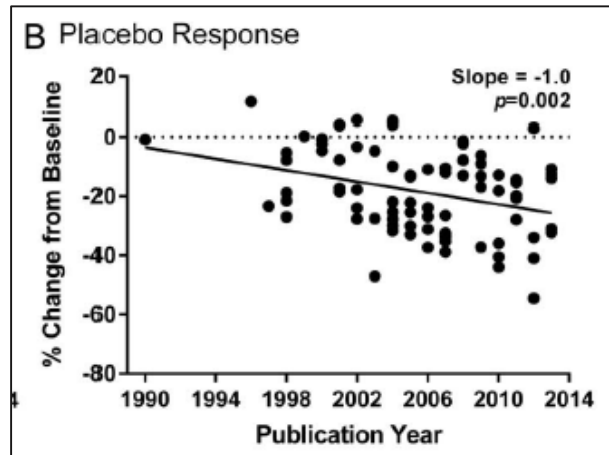


# The Placebo Response: Why is it a Problem?

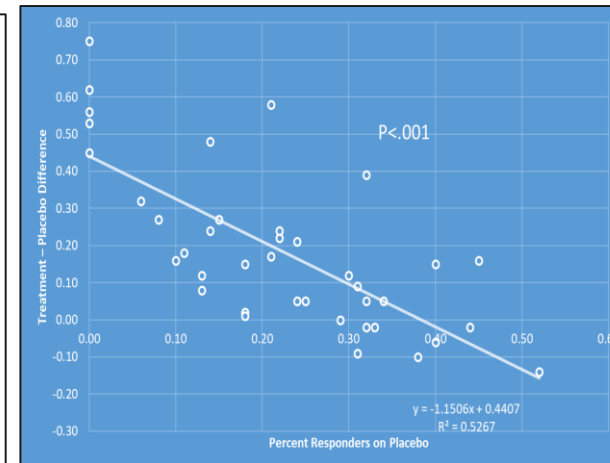


**The Powerful Placebo**  
**Henry K. Beecher,**  
**1955**

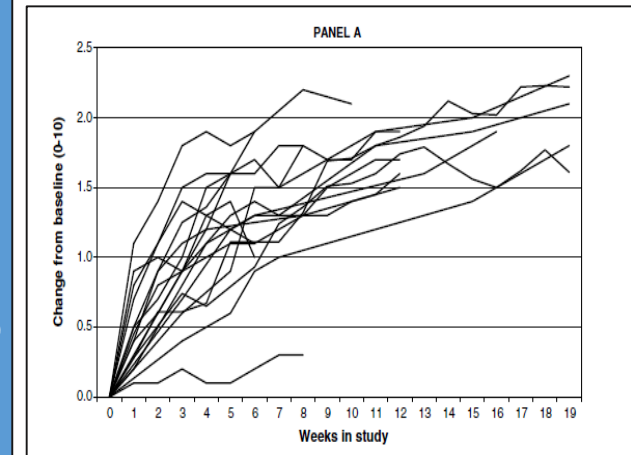
**Increasing**



**Predicts failure**



**Variable**



Beecher, 1955; Evans K, 2020; Tuttle AH, 2015; Quessy S, 2008

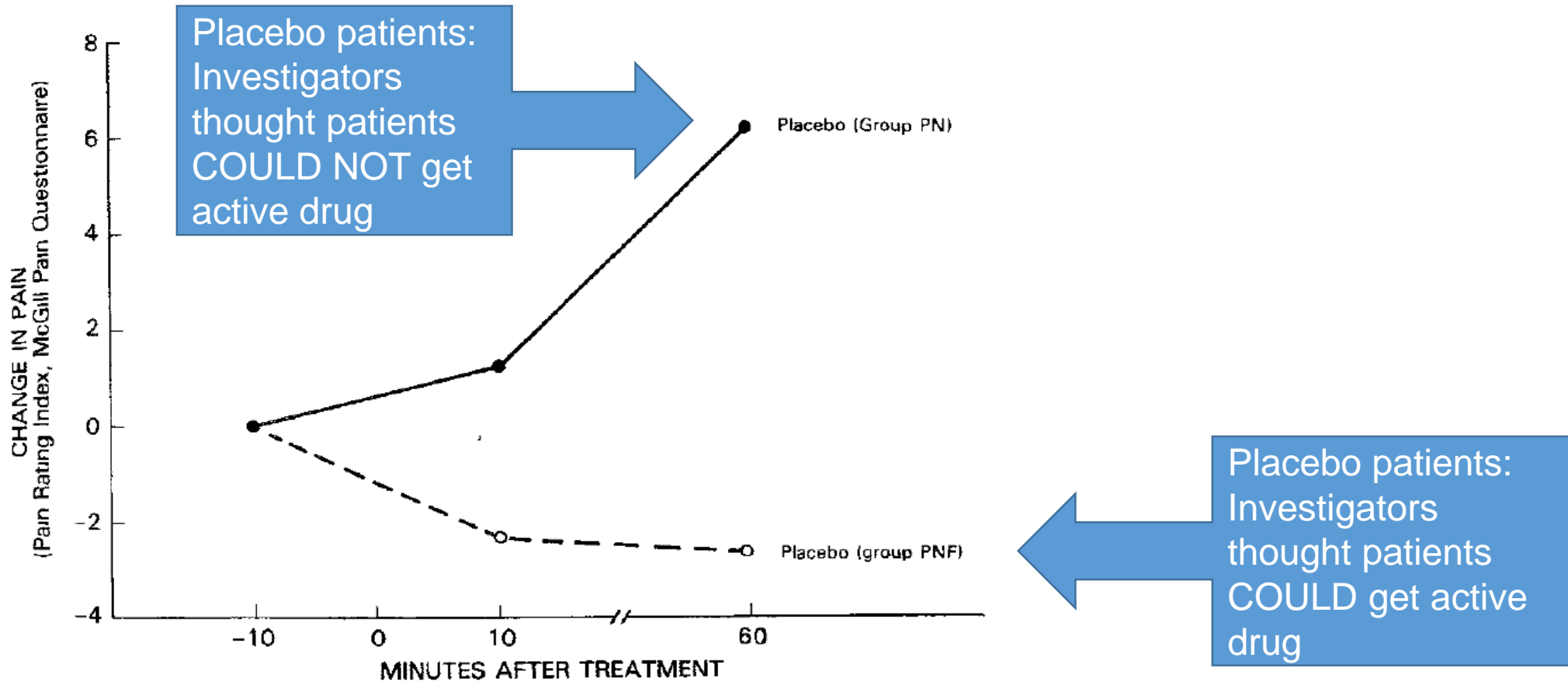
# Neutralize Expectations to Reduce the Placebo Response

- ▶ The main driver of the placebo response is expectation of benefit by the patients *and* study staff



- ▶ “Neutralizing” staff and patient expectation decreases the placebo response, and improves discrimination between active drug and placebo

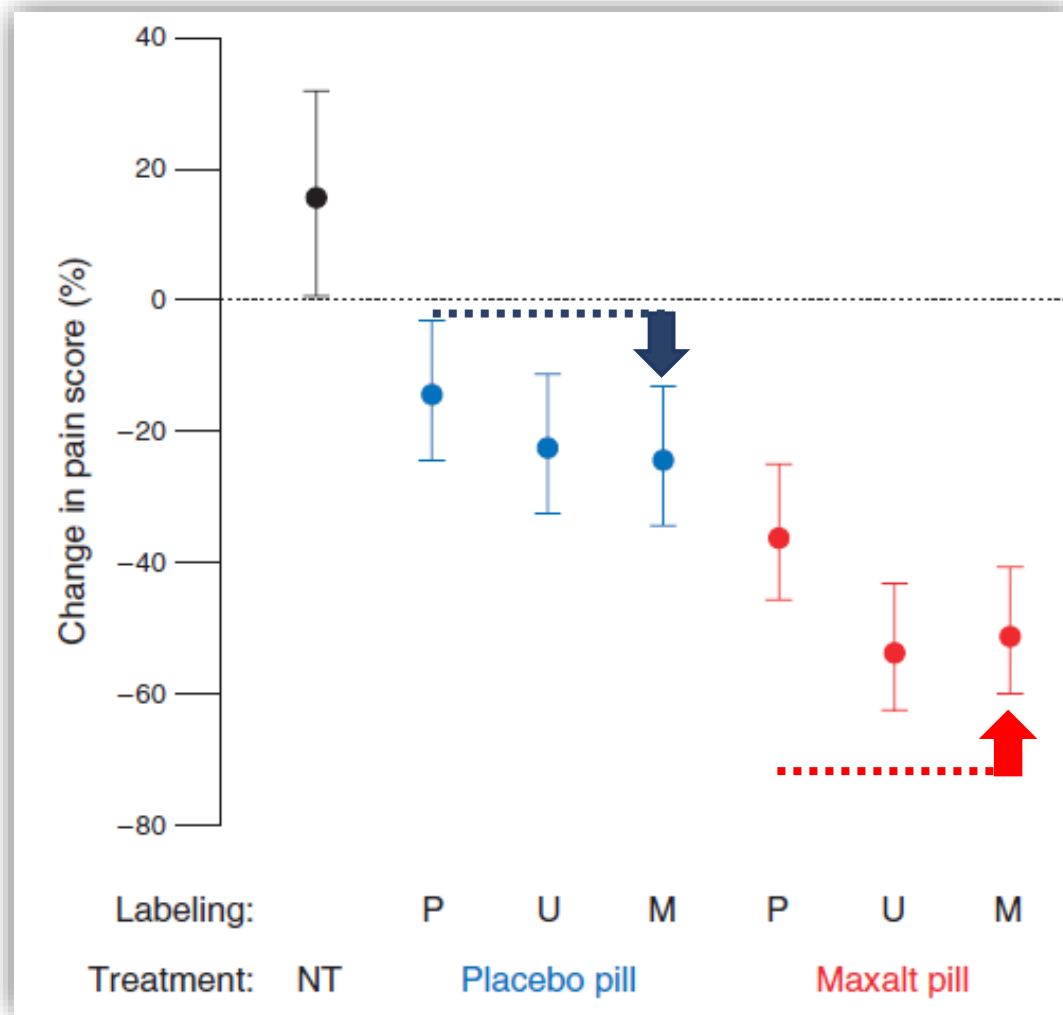
# Investigator Expectation Is Transmitted to Patients



**Change in pain rating index between baseline (10 min before injection) and 10 and 60 min after administration of placebo.**

PN=group that could have either received placebo or naloxone.  
PNF=group that could have received placebo, naloxone, or fentanyl (PNF).

# Positive Information Increases Placebo Effect



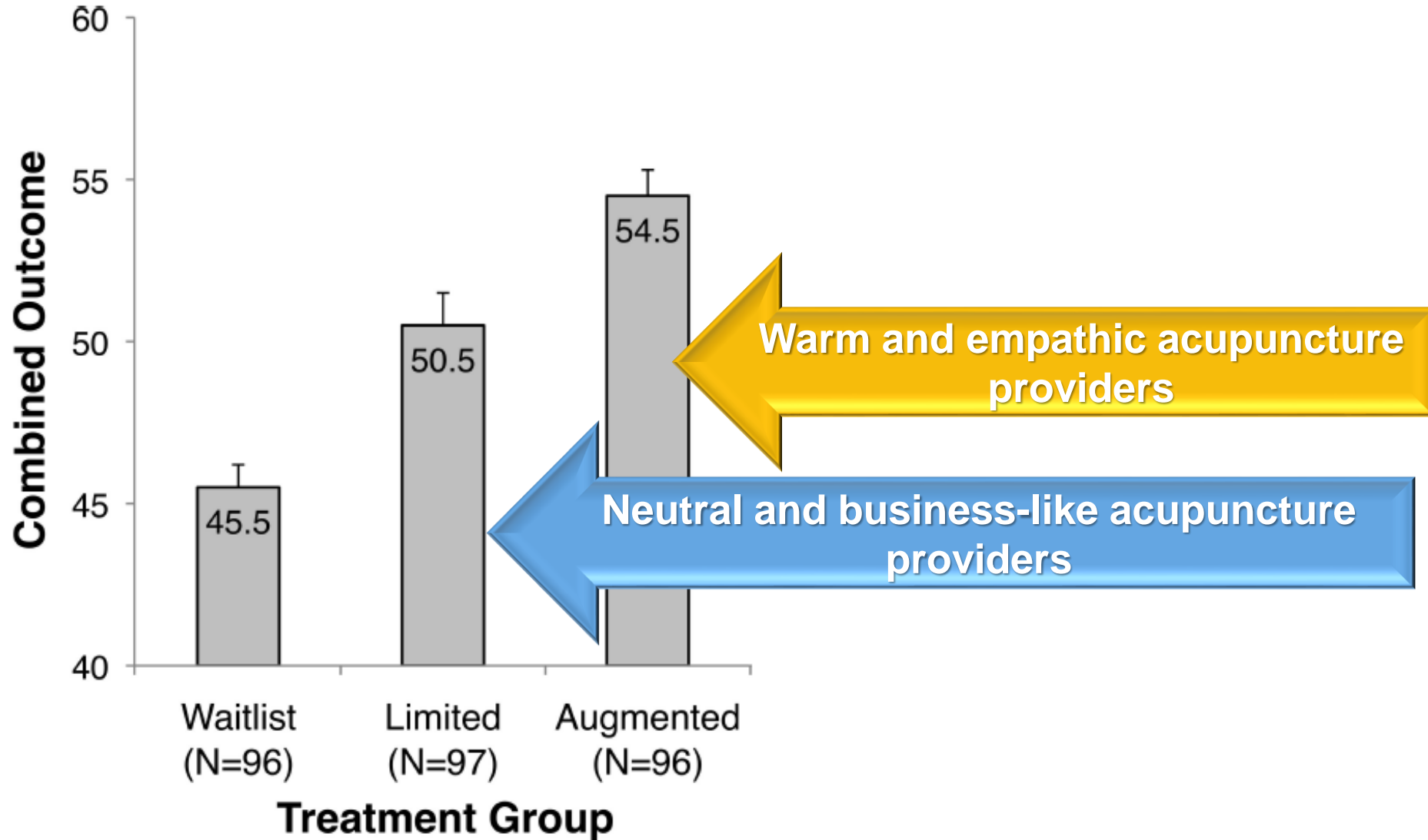
**NT** = No Treatment; **P** = Placebo; **U** = Placebo or Maxalt; **M** = Maxalt

Telling patients that placebo was Maxalt doubled the response

Telling patients that Maxalt was placebo cut the response in half

Your words may be as **POWERFUL** as the drug

# Warmth And Empathy Enhance Placebo Response



# How You Act Matters!

## Interact with Patients in a **Neutral** Manner

- ▶ Warmth and empathy enhance the placebo effect
- ▶ Your expectation of outcome is conveyed by:



Facial expression



Voice tone



Body language

語

Words



Physical contact

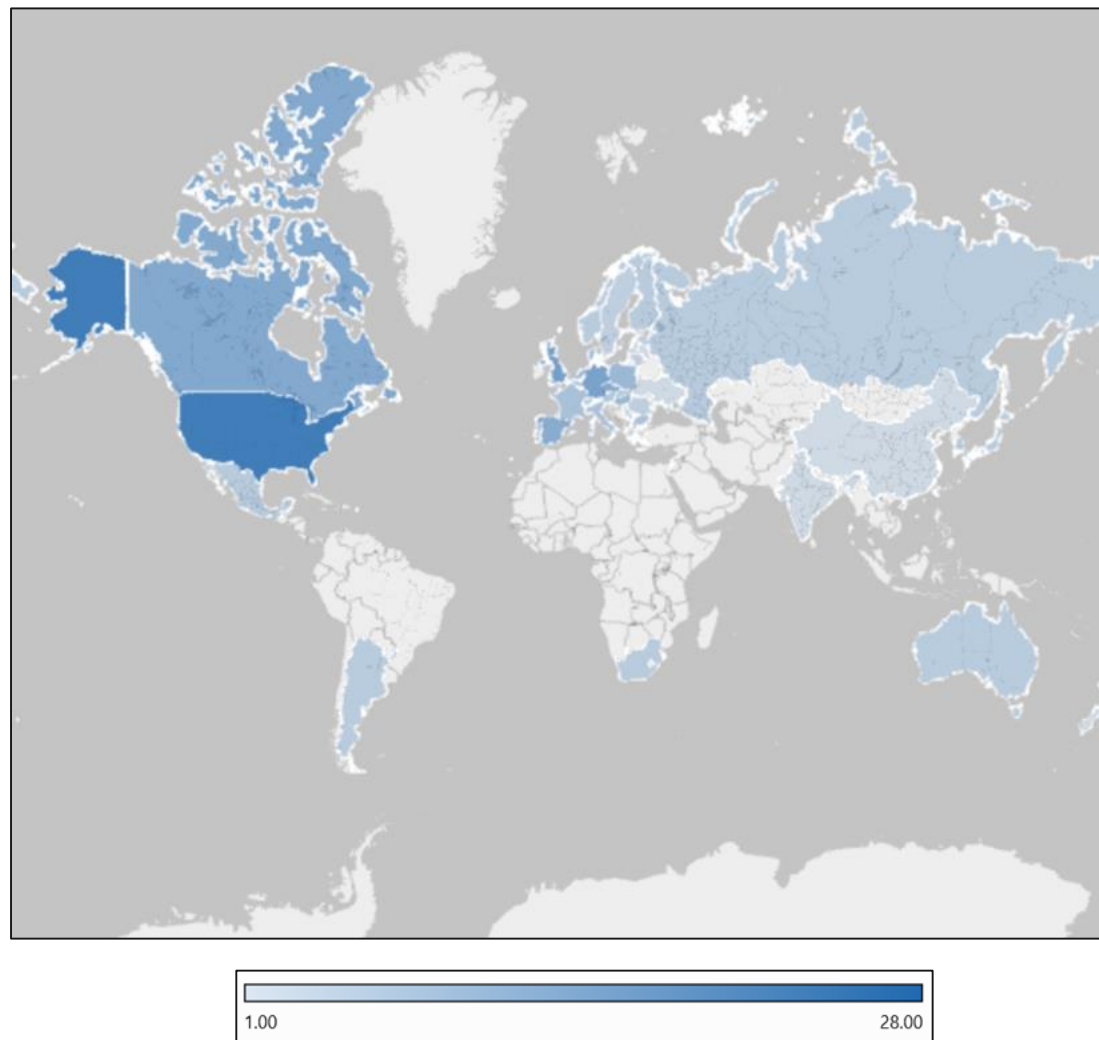
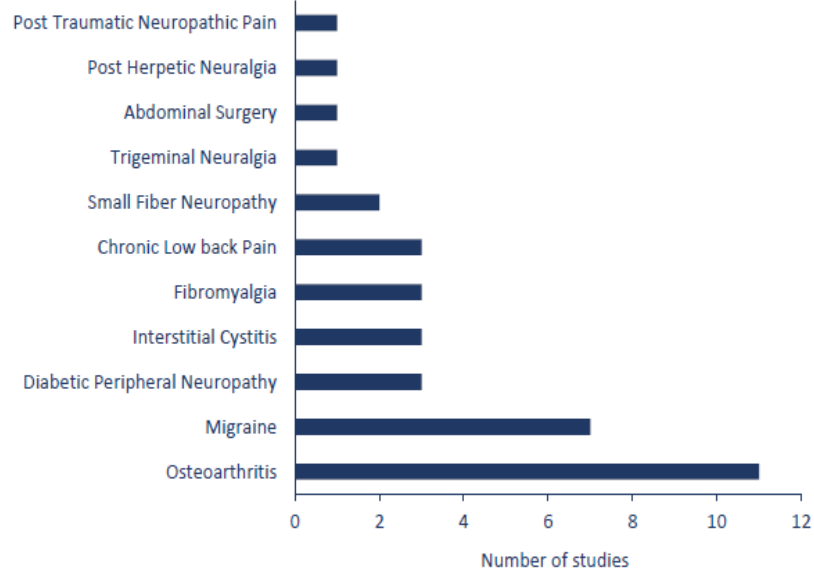


Time spent outside of  
protocol with patients

# Accurate pain reporting and placebo response reduction training experience

- >80 studies
- >70,000 subjects trained
- >15 indications
- Acceptance by regulatory authorities and IRBs

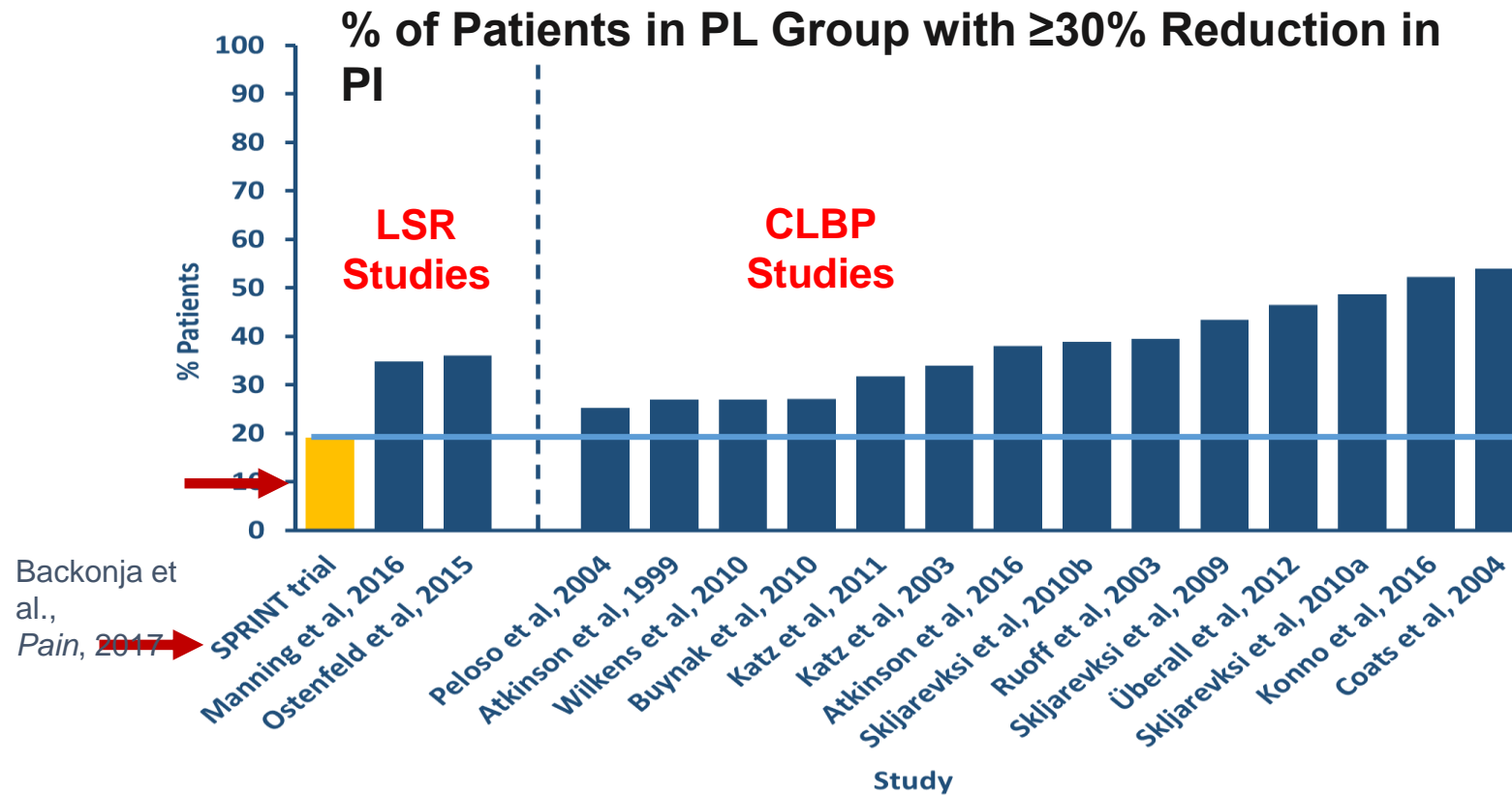
Figure 3. APR and PRR indications





# Training Results

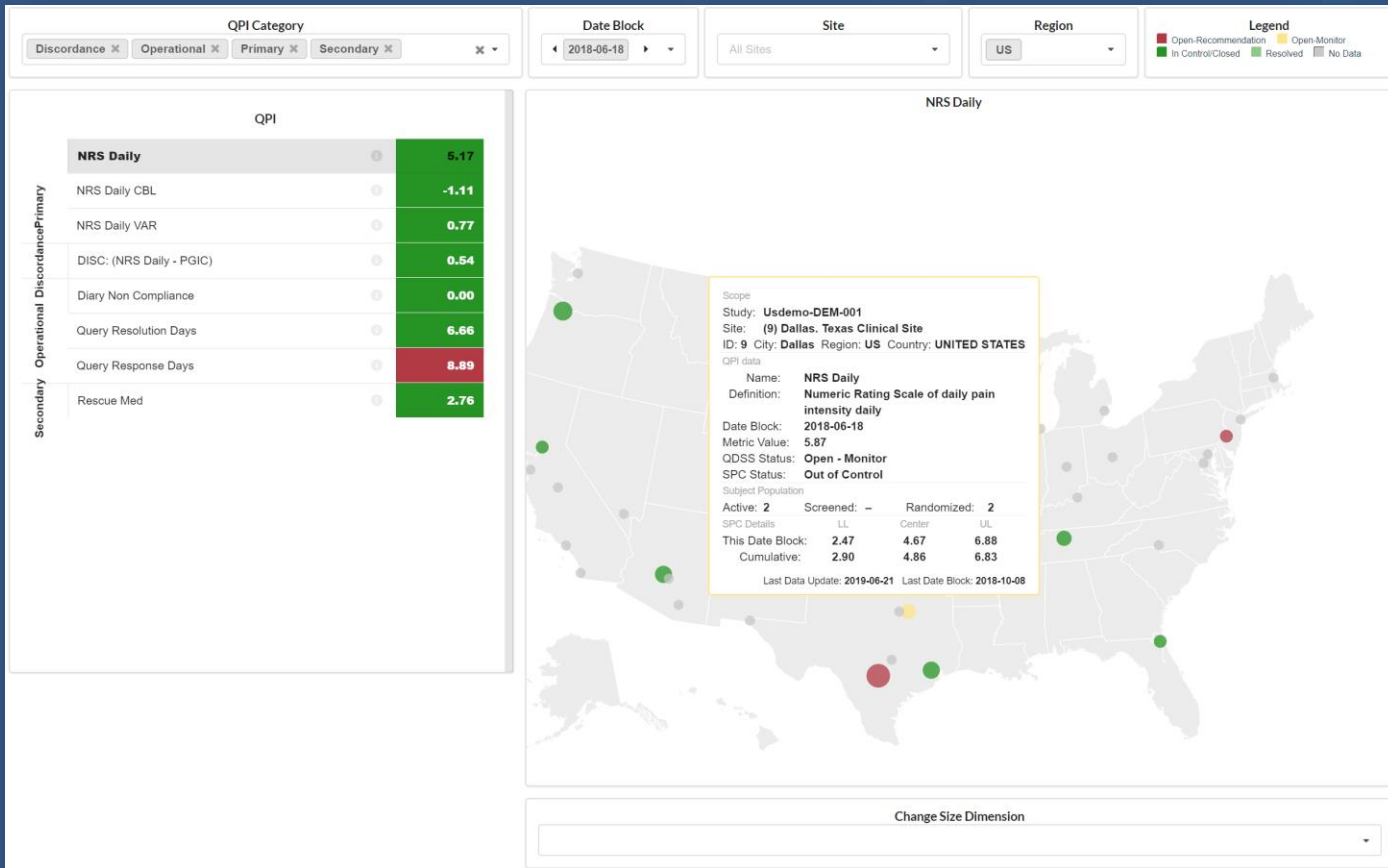
Combining Accurate Pain Reporting and Placebo Response Reduction Training: a clinical trial in lumbosacral radiculopathy demonstrated a low placebo response vs. published studies



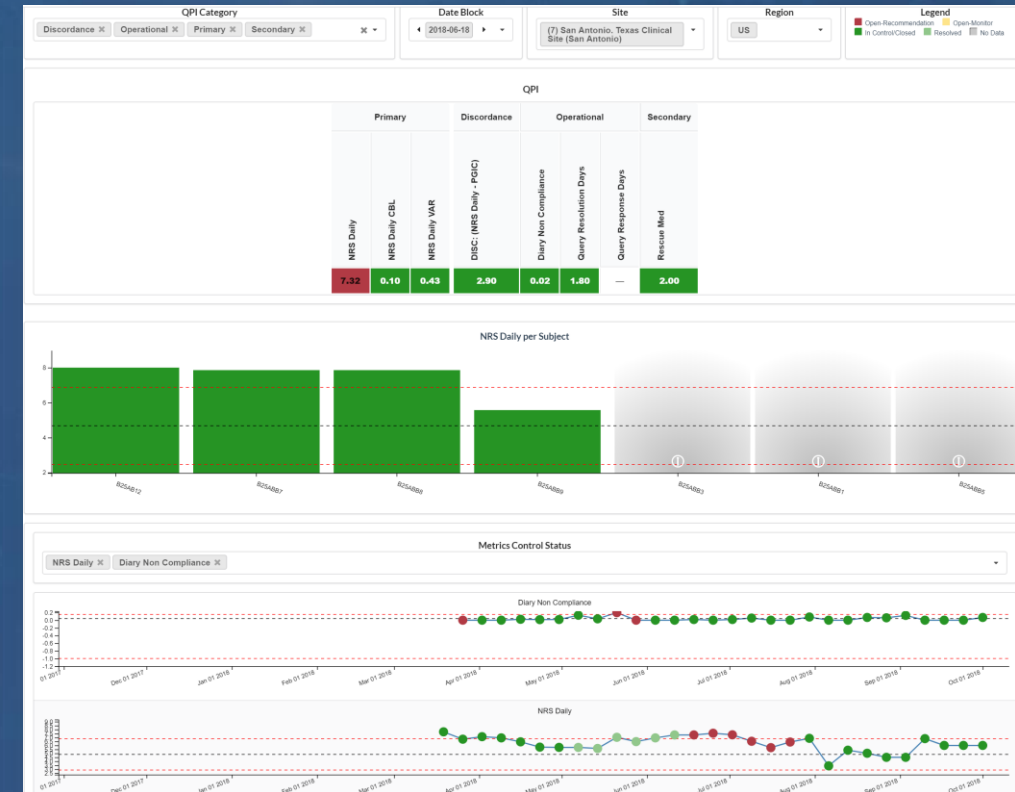


# Central statistical monitoring of live clinical trials

## Study View



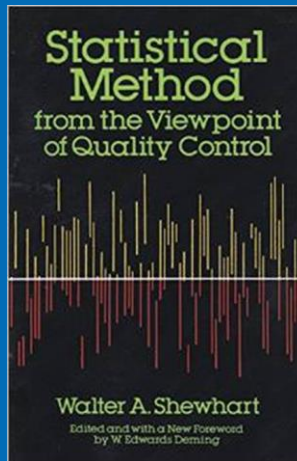
## Site View



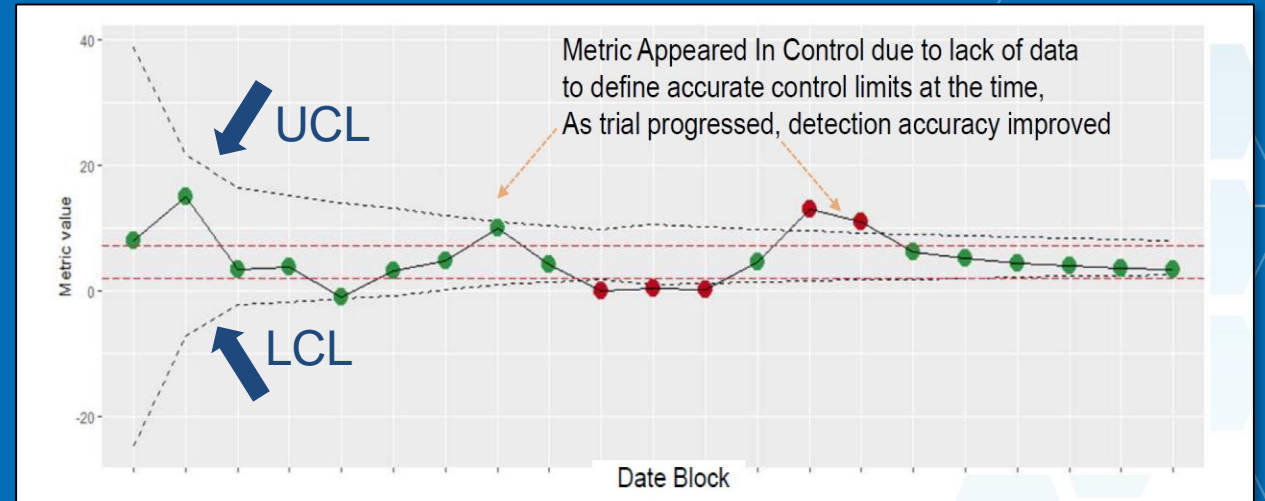
# When you don't have validated fixed thresholds, use SPC



Walter A. Shewhart  
1891-1967

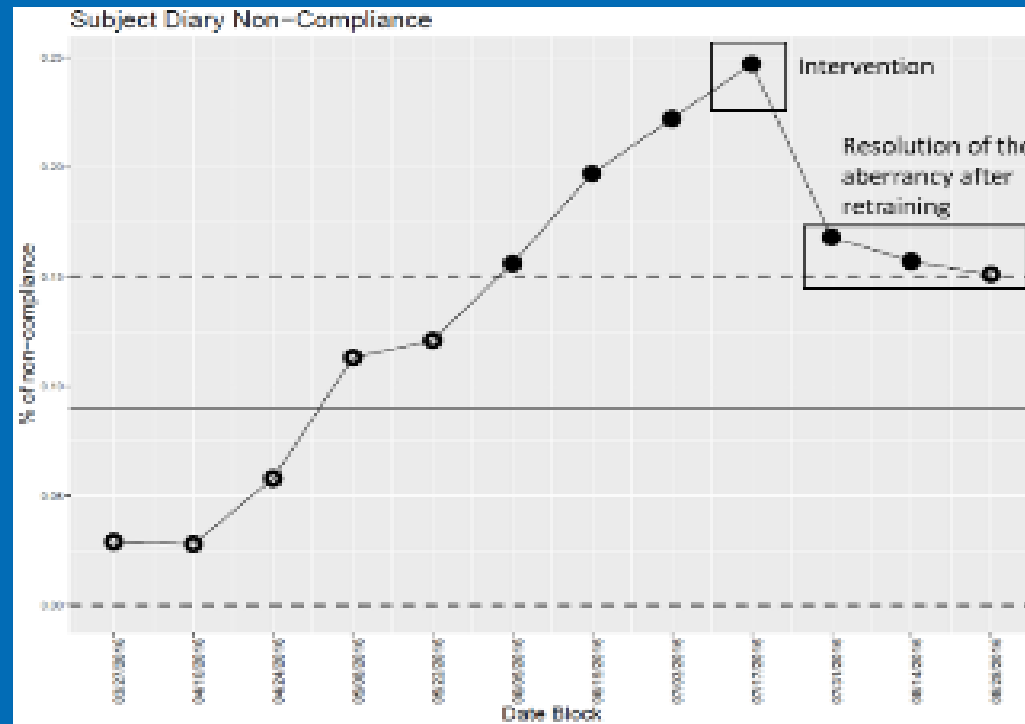


W. Edwards Deming  
1900-1993

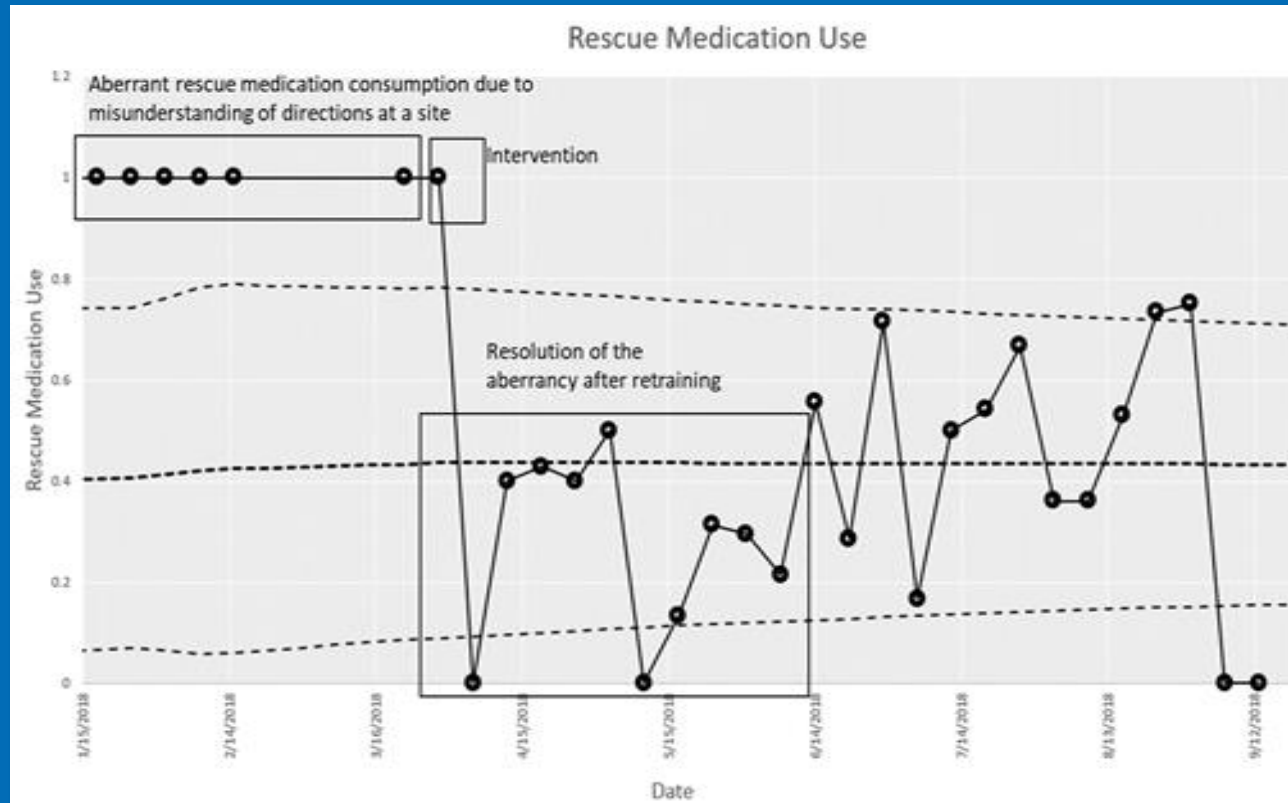


# Case 1: Fixed threshold

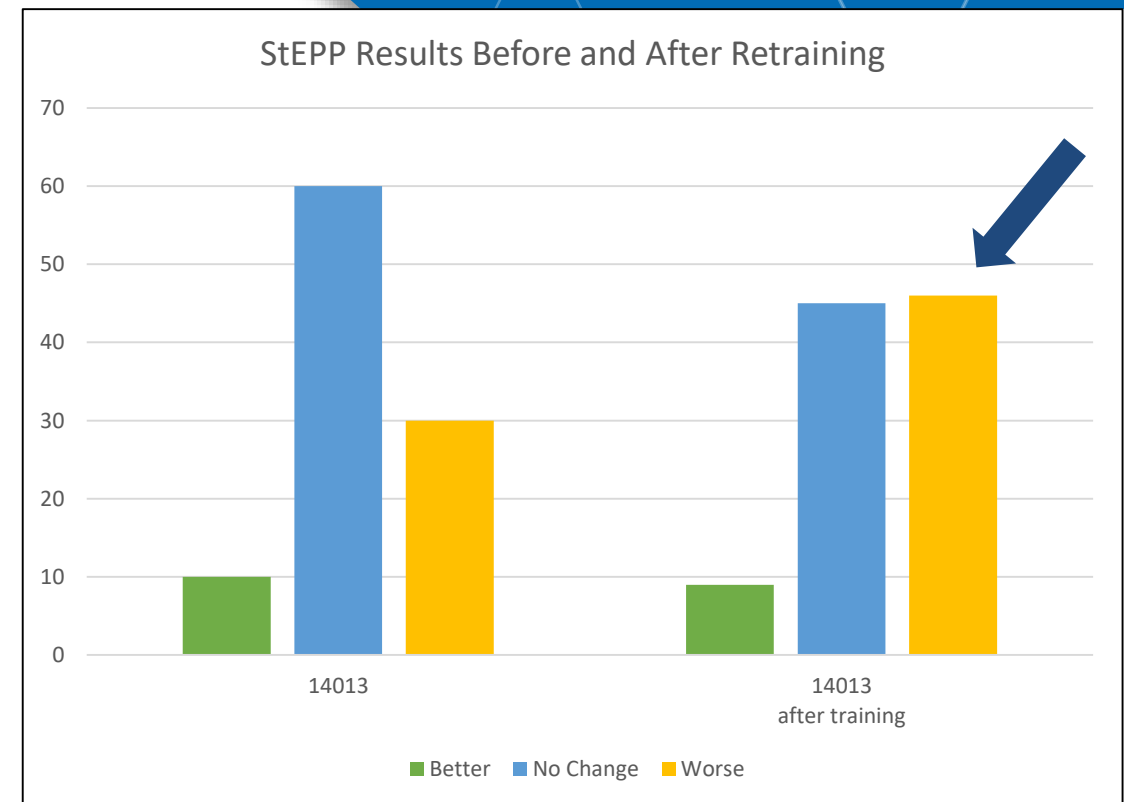
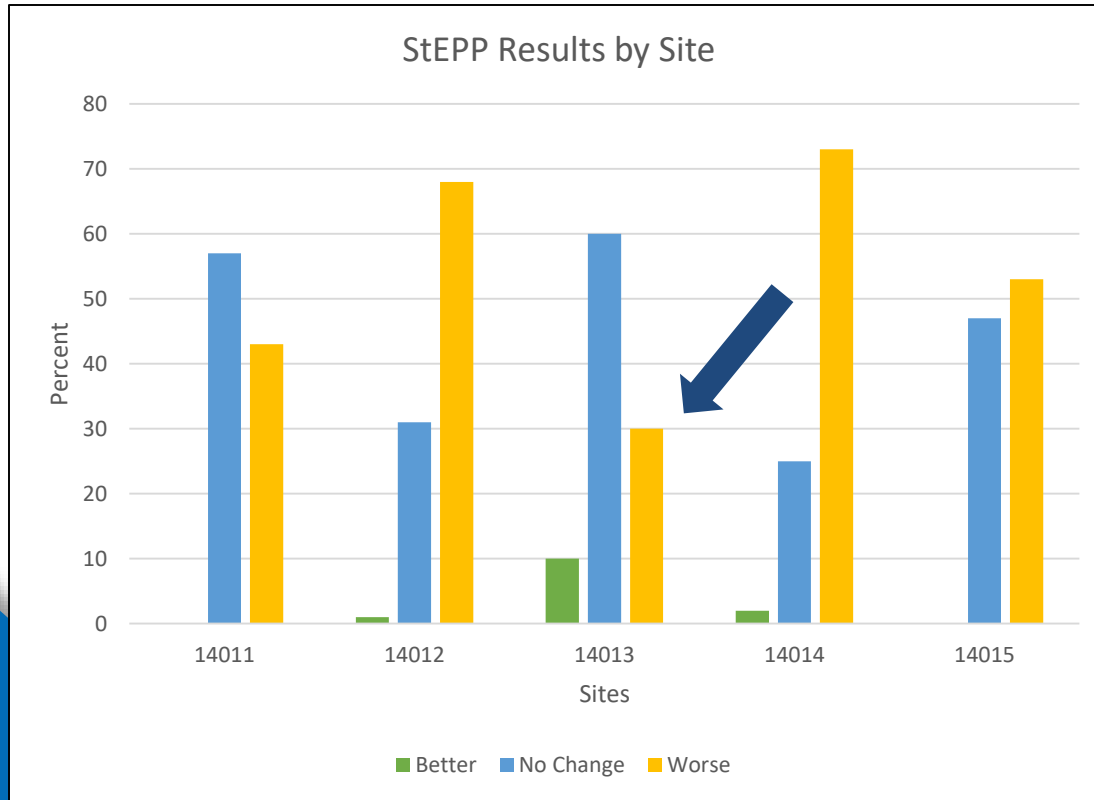
## E-Diary Compliance <85% per week



## Case 2: Statistical threshold Rescue Medication Consumption



## Case 3: Statistical Threshold Staircase-evoked pain: key efficacy endpoint





# Recommendations and considerations

- The accuracy and reliability of clinical trials as a method for measuring treatment effects merits quantification, but appears poor
- Reliability of trial results is determined by reliability of critical processes within that trial
- Protocols should include a section on reliability:
  - What are the critical processes that impact reliability of study results?
  - What procedures will be utilized during the study to monitor reliability of critical processes?
  - What corrective actions will be taken to remediate performance issues?
- Validated training of subjects and staff, and targeted central statistical monitoring of critical processes, are our major tools to achieve study reliability



**Thank You**

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