

Gail Daumit, M.D., M.H.S.  
Samsung Professor of Medicine  
Vice Dean for Clinical Investigation



Office of the Vice Deans  
733 N. Broadway Street, Suite 115  
Baltimore, Maryland 21205-1832  
Tel: 410-614-6460  
Fax: 410-502-9686  
E-mail: gdaumit1@jhmi.edu

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Dear Investigator,

The Executive Committee for Clinical Research Billing, consisting of senior research, legal, compliance and financial executives for Johns Hopkins Medicine met this month to review and update the research charge adjustment percentages.

For statements generated after April 1, 2024 Hospital Billing (HB) charges from Johns Hopkins Health System facilities in Maryland will be discounted to 29.6% of the facility charge master for Government/Not for Profit organizations and to 44.4% for Pharmaceutical/For Profit sponsors. This is an increase from the previous research discount. Hospital Billing charges from Sibley Memorial Hospital and All Children's Hospital will have an additional discount applied to maintain consistency across the Johns Hopkins Health System. These reductions are required to achieve equivalency with our target guideline of 100% of CMS Medicare rates for Government/Not for Profit sponsors and 150% of CMS Medicare rates for Pharmaceutical/For Profit companies.

Monthly Single Billing Office (SBO) account statements for research accounts with HB charges will continue to include a memo highlighting the charge master total, research discount, and adjusted balance for payment from the study IO#.

Your support and cooperation are appreciated as we continue to improve administrative processes supporting clinical research. Study teams should contact the Clinical Research Support Services (CRSS) team to access pricing and develop budgets that ensure financial integrity of research projects. Please contact that group at [CRSS@jhmi.edu](mailto:CRSS@jhmi.edu). Fees used in budgets for imaging services on the Johns Hopkins Hospital campus must be obtained directly from [RadResearchBilling@jhmi.edu](mailto:RadResearchBilling@jhmi.edu).

Best regards,

A handwritten signature in black ink that reads "Gail Daumit M.D., M.H.S.".

Gail L. Daumit, MD, MHS, FACP  
Samsung Professor of Medicine  
Vice Dean for Clinical Investigation  
Johns Hopkins University School of Medicine

Cc: Executive Committee on Clinical Research Billing