

# Johns Hopkins Medicine International

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# Johns Hopkins Medicine: Mission

The mission of Johns Hopkins Medicine is to improve the health of the community and the world by setting the standard of excellence in medical education, research and clinical care.

The charge of Johns Hopkins Medicine International is to facilitate the “global” component of this mission.



# Johns Hopkins Medicine International: Research

## Divisional Status

- Johns Hopkins Singapore
  - 30 bed oncology unit
  - Cutting edge wet labs
  - Outpatient visits – 8,073
  - Inpatient days – 4,666
  - Staff publications – 17



# Johns Hopkins Medicine International: Research

## Academic Affiliations

- Instituto Tecnológico de Estudios Superiores de Monterrey (Monterrey Tec)
  - Quality, safety & management
- American University of Beirut
  - Educational exchange with Internal Medicine



# Johns Hopkins Medicine International: Education

## Scope of Projects

- Faculty visits & exchange
  - Symposia
  - Visiting professorships
  - Observerships
- Teleconferencing
  - Multi-site symposia
  - Grand rounds
  - 2<sup>nd</sup> opinions



# Johns Hopkins Medicine International: Clinical Care

## Background

- “Medical tourists”
  - Travel to U.S. specifically for medical care
  - ~ 70,000 yearly (pre-“9/11”)
  - Premier academic centers
  - Economic considerations



# Johns Hopkins Medicine International: Clinical Care

## Why Do They Come?

- Complicated nature of illness
- Diagnostic dilemma
- Dissatisfaction with local care
- Reassurance of a second opinion
- Referral source
  - *Self* 46%
  - *Physician* 31%
  - *Embassy* 23%



# Johns Hopkins Medicine International: Clinical Care

## Clinical Affiliations

- Anadolu Medical Center – Istanbul
- Apollo Hospitals (35 sites, urban & rural) - India
- Clemenceau Medical Center – Beirut
- Hospital Punta Pacifica – Panama
- MedCan – Toronto
- Tokyo Midtown Medicine – Tokyo
- United Premier Medical Group (ob/gyn) - China



# Johns Hopkins Medicine International: Clinical Care

## Maturing Relationships

- Beacons Medical Group – Ireland
- China
  - Fudan University
  - Peking National University
- Mello Group – Portugal
- Nations Health – United Kingdom
- South Korea
- University of Trinidad & Tobago



# Johns Hopkins Medicine International: Clinical Care

## New Frontiers

- Tawam Hospital -  
Abu Dhabi

### THE JHU GAZETTE

JHM to Manage Hospital in United Arab  
Emirates

*By Claudia Costabile  
Johns Hopkins Health System*

Johns Hopkins Medicine and the General Authority for Health Services in the United Arab Emirates have agreed to a 10-year affiliation that involves the management of the Tawam Hospital in Abu Dhabi, one of the largest and most prestigious hospitals in the country. The affiliation provides Johns Hopkins Medicine with complete managerial oversight of the 469-bed hospital.



# Johns Hopkins Medicine International: Operational

- 100+ Personnel
- Revenue
  - Direct - \$3 million
  - Downstream - \$60 million
- Collections
  - 90% of billed clinical services
  - 34% for the entire enterprise



*Thank you!*

